

Durante Windows & Siding

What's Different about Durante?

It's simple.

"I want you to be comfortable knowing that you chose the right company to do business with," says Jason Durante, owner and president of Durante Windows & Siding, a division of Durante Companies, Inc.

And he goes to great lengths to build that comfort level with his clients. From having managers in place to see the job through to offering lifetime warranties and price and satisfaction guarantees, Durante has built a high caliber company which provides not only windows and siding but sunrooms, basement finishing and gutter protection.

It starts with the managers, Michael Hayes (sales) plus Jerry Minor and Ben McCrary (production). Their entire job is to make progress and provide customer satisfaction. Unlike companies that hire a group of subcontractors to take over a project

"What sets us apart are the managers," says Durante. "We assign a crew leader to every job. If the customer needs something they can go to the crew leader or their production manager who all work for and represent the company."

"It sounds simple, but it's a pretty good system when you need it."

Jason Durante has so much confidence in his managers, installers and the product he uses that he offers a guarantee of complete satisfaction. The company guarantees satisfaction of performance or offers clients their money back.

This confidence is built by several factors and confirmed by awards and rankings recognizing Durante as one of the top remodelers not only in Birmingham but throughout the country. For the past three years, the company has ranked among the top 500 remodelers in the U.S. named by the independent Qualified Remodeler magazine. In fact, they are the top company in their category in the state of Alabama. Many people don't realize they have such a high-ranking company in their own backyard.

These rankings are important, but so is the company's commitment to the industry. A member of such respected organizations as the National Home Builders Association, the U.S. Chamber of Commerce and the Better Business Bureau, Durante is willing to put his company into the spotlight of their examination.

The top rankings Durante consistently earns and its solid record with industry organizations send a strong message to the consumer. They should feel assured that they are dealing with a top-quality organization frequently recognized by the people who know the industry best.



"We open ourselves up to that kind of scrutiny because we know we can stand up," he says. "You don't see many other companies that do that. If they're not confident of their ability to satisfy you, why should you be?"

It's easy to be this confident, knowing that all of his installers are experienced, trained in-house and certified. He also holds a state contractor's license which can only be obtained through knowledge, schooling and testing. Plus, he's so confident that his products are superior that he bought a piece of the manufacturer's company. The products, of course, are covered by a detailed written warranty. But, most important to Durante is the quality of the installation.

"We back our labor for as long as you own the home," he says. "If there's a problem, one phone call and it's fixed."

All of this is offered at a low price as well. Durante guarantees in writing that his company will give you the lowest price when comparing identical products.

"You might find cheaper products, but we'll show you the difference. They don't all have the same capabilities and advantages that our product has," says Durante. "If there were another product on the market a consumer would rather have, we'd already have it here."

With all of these advantages, guarantees and Durante's own personal quality assurance, it would be difficult to find another company of the same caliber. In fact, you can't, at least locally. Remember, they're number one in the state of Alabama. And, number one in Jason Durante's estimation.

"If you trust your home to our company, we will stand behind our workmanship for as long as you live there," he says.

If you're thinking about a building project that needs windows or window replacement, siding, a sunroom, basement finishing or gutter protection, you can contact Durante Windows & Siding at 956-4110 or online at durantewindows.com.